



State of California
Employment Training Panel

Training Proposal for:
The Attivo Group, Inc.

Agreement Type: Small Business

Agreement Number: ET09-0319

Panel Meeting of: **October 17, 2008**

ETP Regional Office: **San Diego**

Analyst: S. Godin

CONTRACTOR:

- Type of Industry: Services:
Priority Industry: ☒ Yes ☐ No
- Contractor's # of Full-Time Employees
 - *California:* 9
 - *Worldwide:* 9
 - *Number to be trained:* 8
- Turnover Rate: 0%
- Repeat Contractor: ☐ Yes ☒ No

CONTRACT:

- Training Project Profile: Retrainee
- ETP Funding Amount: \$12,480
- In Kind Contribution: \$15,000
- Average Cost per Trainee: \$1,560
- Post Retention Wage: \$14.02
- Health Benefits: N/A
- Occupations to be Trained: Administrative Support Staff, Consultant, Manager, Owner
- Training Menu:
 - ☐ Business skills ☐ Literacy skills
 - ☐ Commercial skills ☐ Management skills
 - ☒ Computer skills ☐ Manufacturing skills
 - ☒ Cont. Improvement ☐ Other:
- Range of Hours: 8-100 Weighted Average: 60
- Multiple Job Numbers: ☐ Yes ☒ No

- County(ies) Served: Orange
- Union Representation: ☐ Yes ☒ No
- Subcontractor: Training Funding Source of Seal Beach will deliver Project Administration for an amount not to exceed 13% of the payment earned.
- Third Party Services: N/A

INTRODUCTION

Founded in 1992 and located in Irvine, The Attivo Group, Inc. (Attivo), is a small business providing resale and consultation, customization, implementation, and system upgrades of Enterprise Resource Program (ERP) business software to small and mid-sized manufacturers, distributors, and service companies.

Attivo states continually changing customer requirements compel the company to institute a more comprehensive training program in order to keep pace with the latest technology and software releases. Attivo provides highly technical services to its clients that require not only expertise in the optimization and redesign of ERP systems and the business processes that support these systems, but also high quality service due to the sophistication and complexity of the systems.

In order to maintain and advance the skill level of its small workforce, Attivo must train its frontline workers in computer and continuous improvement skills.

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.